



## Dr. Amith Vikram M.A

(Amith Vikram Megaravalli)

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To be a part of a growing organization with a focused vision along wherein I can utilize my skills and enhance them further to become a better resource in achieving the organizational goals.

### Profile Summary

- Effective Project management skills, evidenced by analysing the risk of stock markets and macro-economic factors by using advanced quantitative techniques like regression, Granger Causality test, Vector autoregression (VAR), pooled mean group estimators and also have experience working with bankruptcy models (Discrete choice models), resulting in 4 publications.
- Creative problem Solver, demonstrated by measuring and identifying drivers of SMEs and family business growth and designing the set of estimators of firm's growth which are mainly used by Investment Banks and Venture capital firms in identifying potential firms during the second round of Investment which is evident in getting Fellowship grant of €13.500 for 3 years.
- Excellent strategic management skills as evidenced by proposing process improvement idea in reducing 10% turn around time of premium allocation made by clients to respective business IDs.
- Trained in finance and macro-economic analysis with 5+ years of experience in Research, Banking, Insurance and academia.

### Education Summary

- **Ph.D. in Management funded by Università degli Studi di Napoli Federico II (Finance and Economics)** (Dec 2014 to Feb 2018).
- **Faculty development programme on Value creation from Ross Business School (University of Michigan)**
- **Visiting Scholar at Indian Institute of Management, Ahmedabad (IIM from Sep 2016 to Mar 2017).**

**Thesis Title: The determinants of SMEs high growth: Evidence from Italian Firms**

**Supervisor: Dr. Gabriele Sampagnaro.**

### Thesis Synopsis

Ph.D. thesis sets out to provide a contribution to an on-going discussion on determinants of SMEs growth and growth is measured in terms of sales. The primary goal of the research is to determine the factors, which are efficient indicators and predictors of high-growth firms and low growth firms. The main contribution of the study is using an innovative model adopted in credit risk management to identify the predictors of firm's growth by using a 'Probit Regression' procedure.

**Current Research:** Predictive analytics, Small and Medium Scale enterprises, Family Businesses and Macro Economic analysis

### Areas of Interests

📊 SMEs and Family Business

📊 Economics

📊 Financial Analysis

📊 Business & Finance

### Professional Membership

📊 British Accounting & Finance Association (UK).

## Case Study

- Shri Sagar (CTR): Expansion Plan of a Family Business (Under review Harvard Business School Case)

## Research Papers & Conference

- Megaravalli, A. V., & Sampagnaro, G. (2018). Predicting the growth of high-growth SMEs: evidence from family business firms. *Journal of Family Business Management*. (Scopus).
- Megaravalli, A. V., & Sampagnaro, G. (2018). Firm age and liquidity ratio as predictors of firm growth: evidence from Indian firms. *Applied Economics Letters*, 1-3. Ranked B in ABDC.
- Megaravalli, A. V., & Sampagnaro, G. (2018). Macroeconomic indicators and their impact on stock markets in ASIAN 3: A pooled mean group approach. *Cogent Economics & Finance*, 6(1), 1432450. Ranked B in ABDC.
- Megaravalli, A. V., & Sampagnaro, G. (2017). THE VALIDITY OF GIBRAT LAW: EVIDENCE FROM A PANEL OF SELECTED INDIAN FIRMS. *Academy of Accounting & Financial Studies Journal*, 21(2). Ranked C in ABDC
- Megaravalli, A. (2017). Estimating growth of SMEs using a logit model: Evidence from manufacturing companies in Italy. *Management Science Letters*, 7(3), 125-134. (Scopus).
- Arriving at high growth firms 13th International Circle Conference, ISBN :978-0-9932345-1-4, Access Press UK, Lancashire.
- Das, A., & Megaravalli, A. V. (2017). Macroeconomic Indicators and Stock Market Boogie: The Case of National Stock Exchange, India. *Indian Journal of Research in Capital Markets*, 4(3), 20-32.
- Vikram, A., & Vikram, K. (2015). Exchange Rate Volatility & its Impact on Macro Economic Factors with Respect to Indian Economy.
- Das, A., & Megaravalli, A. V. (2017). Evaluation of Mutual Fund Schemes: An Emperical Evidence. *Asian Journal of Research in Banking and Finance*, 7(3), 43-58.

## Personnel websites & Additional Information

- <https://www.linkedin.com/in/amith-vikram-megaravalli-3a726a1a/>
- Scopus Profile: Author id: 57196149833  
<https://www.scopus.com/authid/detail.uri?origin=AuthorProfile&authorId=57196149833&zone=>
- Good knowledge of Statistical software's like STATA and R and Large databases worked are: AIDA, Zephyr, Prowes Iq etc.

## Research Projects and Certified Trainings

- Research Project with Regional Head Bangalore region on construction of Demand Funnel as tool in sourcing current account and savings account with respect to ICICI Bank Bangalore Region.
- One-day Faculty Development Programmed on Teaching Anti-Corruption in Management Programs organized by **PRIME, New York**.
- MBA Project: Cost cutting and cost reduction with respect with respect Capco IT services Pvt Ltd
- Certified by University of **Michigan's, Ross School of Business** Executive Education on Value Creation.

## PROFESSIONAL WORK EXPERIENCE ( July 2018 – Present)

**Myra School of Business, India (Department of Finance & Economics)**

**Full Time: Assistant Professor**

### Key Deliverables:

- Coaching and Mentoring students, also involved in all the academic and co-curricular activities which includes guiding students in projects.
- Conducting academic research and currently teaching Managerial Accounting and Banking.

- Reviewing and including cases of Harvard and Stanford in the course outline to bring in practical experience to the students in the class.
- Contributing and participating in International research Conferences and seminars.

### Manipal Global Education Pvt Ltd (Sep'13 – Dec'14)

#### Key Deliverables:

(Full Time : Banking): Faculty Trainee

- Trained in ICICI products and services
- Branch Banking: Handling payments and Deposits and entering the transactions in Finacle Trained in various products and services of ICICI which includes NRI Desk, Remittance, Query Desk Exposure to Foreign Trade
- Transactions includes processing Inward and Outward Remittance, Understanding the different SWIFT codes, Issuing of Letter of Credit, Bank Guarantee and Phone Banking.
- Handling Sales team and conducting Campaign activity like Shop to Shop, Apartment activity with BSM and his team for generating leads.
- Observed process of Handling cash in Currency Chest and handling Mutilated and Counterfeit notes And understanding the process of Asset operations and credit card.
- Worked with Deputy Branch Manager, Branch Manager and Cluster Manger to understand the role and responsibilities.
- Worked with Service Assessor of the region to understand the process of employee mapping and continuous quality improvement initiatives.
- Training the Probationary Officers of ICICI Bank on Product, Process and Regulations at ICICI Manipal Academy for Banking and Insurance. Trained on Finacle, I-sense, SWIFT.

### Swiss Re Shared Services (India) Pvt. Ltd., Bangalore (Jun'11 – Sep'12)

(Full Time: Insurance): Technical Accountant

#### Key Deliverables:

- Handled account payables(Claims) processing, account receivables (Premium) processing Recorded and maintained reserves as per client estimation.
- Looked after the (Re) Insurance portfolio for specific region and the end-to-end accounting and claims administration for the portfolio.
- Processed the client documents and updated the premium and claims related information in the system Analyzed and reconciled the documents besides maintaining the premium, claims, deposit and reserves account in respective policies/businesses.
- Analyzed the financial situation with business ledger/ general ledger and sent debit / credit advice to clients.
- Issuing settlement instructions to various banks to raise the client's payments.
- Involved in auditing the booked documents and ensured OET (Operating Efficiency Tool) tool was used Organized the training sessions to the team to keep them updated about the changes in the applications as well as the process.
- Prepared periodic status reports pertaining to issues related to the payments & escalated to concerned department across the globe.
- Accountable for contacting the global reinsurance departments for various issues.

### Accomplishments

- Awarded as Best Employee for outstanding Service:** Proposed a Process Improvement - to reduce the query cycle and achieve KPI's Set a proper time to escalate the queries to the product manager Improved the information details provided in the swift message (Payment details).
- Awarded 3 years **Doctoral Fellowship** from University of Naples Federico II, Italy.

### Koshy's Business School (Sep '12 – Aug '13)

**Assistant Professor in Management ( Full Time)**

**Key Deliverables:**

- Experienced project leader with expertise in project management, Investment analysis and portfolio management.
- Mentored, coached and trained 100+ master students to enhance their skills in procuring competitive jobs and gain acceptance into PhD programs.

### GT institute of Management Studies & Research (Mar '10 – May '11)

**Assistant Professor in Management ( Full Time)**

**Key Deliverables:**

- Trained and Mentored 70+ undergraduate and Master students in data presentation, (Written and Oral) and career development.
- Project head in organising 3+management fest and assisting 60+ students in companies for various internship programmes.
- Experienced in people management, handled the team of 20+ for organising various events like which includes seminars and guest lectures for graduate and post graduate students.

### SCHOLASTIC CREDENTIALS

- PhD in Management (Finance and Economics)** from Università degli Studi di Napoli Federico II, Italy (Dec 2014 to Feb 2018).
- MBA (Finance & Marketing)** from Bangalore University in 2009 with 70%.
- B. Com (BS in Commerce)** from SJR College, Bangalore University in 2007 with 61%.

### Personal Vitae

**Date of Birth:** 31<sup>st</sup> March 1986  
**Linguistic Proficiency:** English, Hindi and Kannada  
**References:** Available upon request